

Confidential Membership Application

Ultimate “Fast-Track” Team Coaching Program

For Office Use Only:

Approved: _____

Step 1: Membership Coachability Index

Circle the number that comes closest to representing how true the statement is for you right now. Then, score yourself using the key at the bottom of the page. We need for you to be at a place in life where you are coachable. This questionnaire helps us, and you, discover how willing you are right now. How Coachable are you?

| Less | More | Statement |
|------|---------|---|
| 1 | 2 3 4 5 | I can be relied upon to be on time for all calls and appointments. |
| 1 | 2 3 4 5 | This is the right time for me to accept coaching. |
| 1 | 2 3 4 5 | I am fully willing to do the work and let the coach do the coaching. |
| 1 | 2 3 4 5 | I keep my work without struggling or sabotaging. |
| 1 | 2 3 4 5 | I’ll give the coach the benefit of the doubt and “try on” new concepts or different ways of doing things. |
| 1 | 2 3 4 5 | I will speak straight (tell what’s really true) to the coach. |
| 1 | 2 3 4 5 | If I feel that I am not getting what I need or expect from the coach, I will share this as soon as I sense it, and ask that I get what I want and need from the relationship. |
| 1 | 2 3 4 5 | I am willing to eliminate or modify the self-defeating behaviors that limit my success. |
| 1 | 2 3 4 5 | I have adequate funds to pay for coaching and will not regret or suffer about the fee. I see coaching as a worthwhile investment in my life. |
| 1 | 2 3 4 5 | I am someone who can share the credit for my success with the coach. |

_____ TOTAL SCORE (Add up all numbers)

SCORING KEY

10-20 Not Coachable right now; 21-30 Coachable but make sure ground rules are honored; 31-40 Coachable; 41-50 Very Coachable. Ask the coach to ask a lot from you!

Step 2: Tell Me About Your Business

Rate the following on a scale of 1-5, according to how much of a challenge they are for you: (1=A big problem for you, 2=Medium problem, 3=Somewhat of a problem, 4=Rarely, 5=Not a problem for you)

- _____ Generating More Motivated Sellers
- _____ Increasing Profit On Each Deal
- _____ Raising Private Money
- _____ Overcoming fear
- _____ Structuring my business so it runs smoothly and I don't have to get bogged down in busy work
- _____ Leading an outstanding lifestyle and taking as much time off as I'd like

Number of hours you work in real estate weekly _____ Weeks of vacation you'll take this year _____

Number of hours you'd LIKE to work weekly _____ Weeks off you'd LIKE to have each year _____

How many properties you currently own or control _____

You will commit to devoting 10 or more hours per week to real estate ___ yes ___ no

How many properties would you like to own or control in 12 months _____

If you continue with your current business, will you be financially independent in 3-5 years ___ yes ___ no

Step 3: Briefly describe why you feel you're a good candidate for this program

Step 4: Previous Education - What real estate education do you have (include books, seminars, boot camps etc) that you have participated in.

Step 5: Previous Experience - What real estate experience do you have?

Step 6: Please Tell Me How To Contact You If You're Accepted Into Our Program:

Your Name: _____ Company: _____

Mailing Address: _____

City, State, Zip: _____

Phone: _____ Fax: _____ Email: _____

**Your Final Step: Complete this application and
FAX to 860.606.8021**

We will notify you by fax or phone within two days if you're accepted to work with our team of experts.